



# IREM KC Insider

## NEWSLETTER

### Your access to all things IREM KC

### *October 2024*

Welcome to the monthly IREM KC Insider Newsletter! As a valued member of IREM KC, you will receive this e-newsletter the second Thursday of every month. Learn about updates from the board, new member benefits, upcoming events, and other ways to get involved. Read on to learn more!

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## October Member Luncheon

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# UNLEASHING AI FOR REAL ESTATE PROFESSIONALS



Thur. Oct. 17



11:30 am - Check-In  
12:00 pm - Program



Register at [iremkc.org](http://iremkc.org)



Chris Kovac  
 [kovac.ai](http://kovac.ai)

Please join us for the October Monthly Luncheon and enjoy networking, buffet lunch, and program. Registration is now open.

As AI continues to grow and become more ubiquitous, it's important to stay current with emerging trends and technologies. Now is the time to harness these powerful AI tools for your business. You will leave this luncheon with a greater understanding of how to use AI to be more productive, efficient, and produce measurable outcomes.

### About the Speaker

Since 1996, Chris Kovac's passion has been at the intersection of marketing & technology. Today, his focus is consulting and implementing AI-driven solutions for marketing/sales, HR, operations and more. Chris has worked with some of the most well-known brands in the world, including Hallmark, Sprint, Microsoft, 3M and many others. He is the co-founder of the Kansas City AI Club, one of the largest AI communities in the country.

**When:** Thursday, October 17  
11:30 am - Check-In & Networking  
12:00 pm - Program

Register

Thank you to our sponsor



## IREM Global Summit

Members of the IREM Kansas City Board of Directors, local IREM RVP, educators, past presidents, international board members from Kansas City, and Kansas City chapter members have learned all about emerging trends in real estate and had fun connecting with fellow real estate professionals from around the globe at the IREM Global Summit in Indianapolis, Indiana, October 6-10! The photos below capture only a fraction of the wonderful networking and learning that took place. Everyone attended seminars regarding ESG, roofing, ChatGPT, affordable housing, and much more. The board is excited to bring back what was learned and share these new ideas with local chapter members throughout the upcoming year!



L to R: IREM KC President, Melinda Sissel, CPM®; Executive Director, Sharra Wagner; VP/Public Relations, Michele Antonopoulos, ARM®; and VP/Legislative, Ariel Earhart



L to R: VP/Programs, Lisa Hale-Meindl, CPM®, ARM®; VP/Membership, Susan Royster, CPM®; slated 2025 VP/Programs, Todd Pike, CPM®



IREM Region 10 members from Iowa, Nebraska, Wichita, St. Louis, and Kansas City



At the opening reception - clockwise from top left: slated 2025 VP/Programs, Todd Pike, CPM®; Region 10 RVP, Matt Pepper, CPM®; VP/Treasurer, Tim Dennis, CPM®; ED Sharra Wagner; Kara Walker, ACoM®; VP/Legislative, Ariel Earhart; VP/Public Relations, Michele Antonopoulos, ARM®

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## Forecast Panel Recap



We learned so much about the vibrant Kansas City real estate market and various local and global trends that are impacting office, industrial, retail, and multifamily sectors. Ev'rythin's up to date in Kansas City!

Thank you to our panelists and moderator for proving their invaluable insights for our annual Forecast Panel.

Our membership also officially elected our new Board of Directors for 2025! Congratulations to our new volunteer leaders, who work tirelessly to advance the profession of real estate management.

Panelists:

Bart Lowen, Price Brothers

Seamus McLaughlin, Newmark Zimmer

Brice Shamberger, CBRE

Harry Trotter, MMG Real Estate Advisors

Thomas Friestad, KC Business Journal (moderator)

2025 Board of Directors:

President: Tim Dennis, CPM®, CBRE, Inc.

Vice President/Treasurer: Patrick Flynn, CPM®, Curry Real Estate Services

Vice President/Education: Susan Royster, CPM®, Kessinger Hunter

Vice President/Membership: Lisa Hale-Meindl, CPM®, ARM®, Greystar

Vice President/Programs: Todd Pike, CPM®, CBRE, Inc.

Vice President/Legislative: Ariel Earhart, Link Logistics

Vice President/Public Relations: Michele Antonopoulos, ARM®, Block Real Estate Services, LLC

Past President: Melinda Sissel, CPM®, CBRE, Inc.





# Advocacy Update

Thur. Nov. 21

Register at [iremkc.org](http://iremkc.org)

Would you like to get the low down regarding new legislation impacting your properties and receive information that can help you communicate effectively to your leadership and ownership?



## **Hillary Vrba, IREM Government Affairs Liaison**

Join us for an Advocacy Update from IREM headquarters! Hillary will cover federal issues, state issues, coalition activities, and IREM activities related to advocacy within the real estate sector. Learn more about these topics and how you can get involved!

**When:** Thursday, November 21  
11:30 am - Check-In & Networking  
12:00 pm - Program

**Where:** Milburn Country Club, 7501 W 69th St. Overland Park, KS 66204

Register

Thank you to our sponsor



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## Seeking E-Gift Cards



Synergy Services is our chosen charity of the year, and we are seeking e-gift cards they can provide to families in need for the holidays! Often, gifts and toys are given to kids, and the teens and parents are left out. Help us fix that by sending an e-gift card for anything, including:

- gas station
- fast food
- Amazon
- big box store
- clothing store
- anything else that comes to mind!

Any little bit helps and they accept e-gift cards in any amount! Thank you in advance for making someone's holiday brighter this year!

To donate, send the e-gift card to Tara Syndergaard, Volunteer and Operations Manager at Synergy Services: [TSyndergaard@synergyservices.org](mailto:TSyndergaard@synergyservices.org).

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## Holiday Party Luncheon



Join us for one of our most fun events of the year! A lunch buffet and bar will be available and you won't want to miss out on winning one of the amazing raffle prizes. We will also be swearing in our 2025 Board of Directors.

**When:** Thursday, December 5  
11:00 am - Check-In & Networking  
12:00 pm - Program

**Where:** The Austin, 1720 Cherry St, Kansas City, MO 64108

This event is open to all within the real estate industry, regardless of IREM membership.

[Register](#)

## Seeking Raffle Items



Have some gift cards, wine or bottles of fine liquor, or sporting event tickets you would like to donate? We are seeking raffle items to help raise money for our education scholarship fund! If you would like to contribute, please fill out the brief form below so our emcee announces the correct information at the event. We will be raffling off all items at the Holiday Party Luncheon. Thank you in advance for your donation!

[Donate Raffle Item](#)

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## New Industry Partner Member Perk



**REFER  
A PROPERTY  
MANAGER!**

Are you an Industry Partner member, and do you know or work closely with a property manager who isn't yet an IREM KC member? Industry Partner members are encouraged to invite and pay for a non-member property manager to attend any IREM KC events, at the normal member rate. For each non-member property manager attending, you are granted one additional staff member who may attend at the normal member rate. To take advantage of this new member perk, please email Sharra at [iremkansascity@gmail.com](mailto:iremkansascity@gmail.com) and she will send an invoice your way and make sure your PM and additional staff are registered.

[Email Sharra](#)

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**Update Your PM Profile**

# Elevate your IREM experience and win!

Update your profile today!



Update and/or complete your myIREM HQ profile\* today! Providing updated or new information helps enhance your member experience by delivering programs and services that meet your needs.

As a bonus, any member that updates or adds new information to their profile will be entered each month to win a \$25 gift card – 5 members will be selected each month until the end of December.

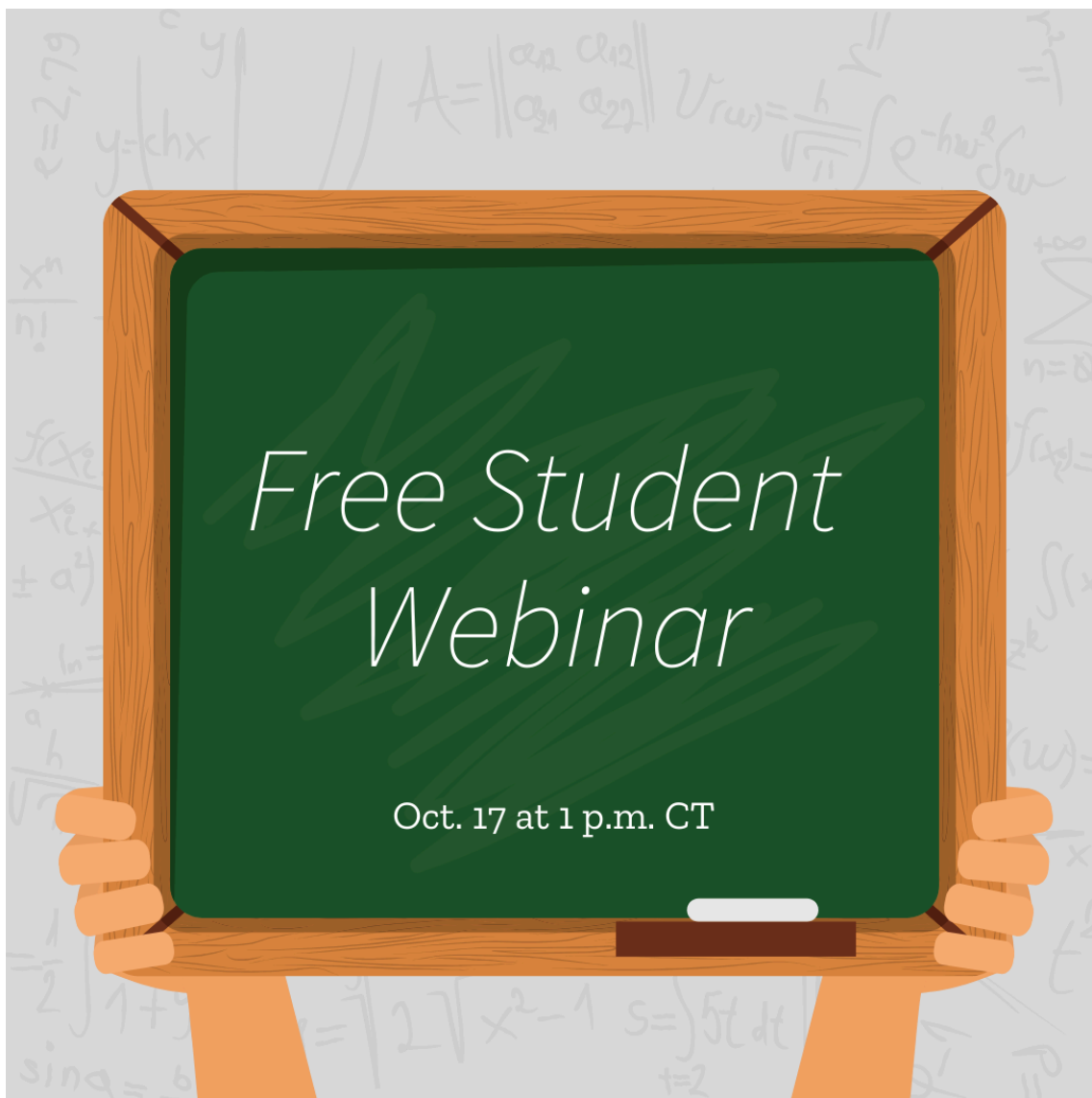
Here's how to be entered:

- Log in to myIREM
- Select My profile
- Update and/or add information in their profile

*\*Property managers only*

[Log Into IREM HQ](#)

# Free Student Webinar



Invite students you know to attend a free webinar later this month! **From College to Career: Tips to Prepare for your Future** is being offered Oct. 17 at 1 p.m. CT. Our panel of real estate management professionals will guide students through the essential skills needed to excel in their first professional role in real estate management. Encourage them to register today!

[Register](#)

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The September/October issue of JPM<sup>®</sup> is now available to all members!

[Read JPM Online](#)

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**Chapter Scholarships Available**



IREM KC is accepting Chapter Scholarship Applications on a rolling basis, applied toward IREM education! You can apply at any time. These scholarships can help cover in-person or online IREM courses. Read more, plus how to submit an application, linked below:

[Chapter Scholarship Application](#)

There are also several IREM national scholarships available! Read more through the link below:

[IREM Scholarships](#)

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 **Industry Partner of the Month** 



INSTITUTE OF REAL ESTATE MANAGEMENT  
Kansas City Chapter



# SIGNATURE LANDSCAPE

A HEARTLAND COMPANY

Learn more at  
<https://signaturekc.com/>  
(913) 829-8181



Thank you to Premium Industry Partner, Signature Landscape, their support of IREM KC!

At Signature Landscape we are more than a vendor; we aim to be a true partner in your business and in the investment of your property by becoming the trusted advisor you can depend on. Our single devotion to Commercial Grounds Maintenance over the last 30 years has allowed us to set the bar for performance and quality standards, as well as developing communication plans and customized solutions that help make our customers more successful.

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## Classified Ads



View our local classified ads, or submit an opening by clicking on the link below!

Current opening:

Associate Property Manager  
LINK LOGISTICS

[IREM KC Classified Ads](#)

IREM HQ also has a national job board, posting openings from around the country. We encourage you to take advantage of these great member benefits!



We ❤️ IREM KC's Industry Partners





Schindler



Aegis Fire Protection

JDi Concrete LLC

Nexus 5 Group

All Care Services, LLC

JR & Co. Roofing Contractors

Preferred Asphalt and Concrete

Blackfin, LLC

K&G Striping

PROtect LLC

City Wide Facility Solutions

KCR - KC Restoration LLC

Pryor Mechanical LLC

Delta Innovative Services, Inc.

KONE Elevators & Escalators

Rainbow International Restoration

Devine Janitorial Service, LLC

LandCare

Rooftech Consulting Inc

Earth First Waste Solutions LLC

Lexington Plumbing & Heating Co.

Savage & Browning, LLC

EJ Light Co.

Martz Bros. Snow Management

True Moss KC

Emcor Services Fagan

McAnany Construction, Inc.

U-First Reconstruction

Epic Landscape Productions, LC

Mid America Specialty Services

Velociti Inc.

Facility Solutions Group, Inc.

Midwest Elevator Company, Inc.

Veritiv

Farha Roofing

Modern Maintenance, Inc.

Watchmen Security Services

Flooring Direct of KC

MSC All Seasons, LLC

Western Specialty Contractors

FlyLock Security Solutions

MTS Contracting, Inc.

Woodley Building Maintenance

Zipco Contracting, Inc.

[IP Brochure](#)

[Apply](#)



## 2024 Calendar

Month	Date	Details	Location
JANUARY	18	Monthly Luncheon - PortKC	Milburn
FEBRUARY	15	Monthly Luncheon - Mea Austin	Milburn
MARCH	5	Get to Know IREM Breakfast	eggct. South Plaza
	21	Member Social	Kelly's Westport Inn
	26-28	Service Project - Blood Drive	Community Blood Centers
APRIL	15 - 17	Leadership Retreat	Chicago, IL
	18	Monthly Luncheon - Waste Management	Milburn
	25	Royals Tailgate with BOMA	The K Stadium
MAY	9	Monthly Breakfast	CPKC Current Stadium
	15	Real Estate Expo	Union Station
JUNE	17	Golf Tournament	Milburn
JULY	18	Social Event	Brew Lab and Other Place in Downtown OP
AUGUST	15	Reverse Expo	Milburn
SEPTEMBER	10	Service Project/Social Event	Synergy Services
	19	Forecast Panel Luncheon	The View at Briarcliff
OCTOBER	6 - 9	Global Summit	Indianapolis, IN
	17	Monthly Luncheon	Milburn
NOVEMBER	21	Monthly Luncheon - Legislative Update from IREM HQ	Milburn
DECEMBER	5	Holiday Party Luncheon	The Austin

Please see our EVENTS page for details and registration: [iremkc.org](http://iremkc.org)

## Questions? Contact Sharra!



Sharra Wagner

IREM KC Executive Director

[iremkansascity@gmail.com](mailto:iremkansascity@gmail.com)

(816) 533-6404

**IREM KC**

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