



IREM KC Insider

NEWSLETTER

Your access to all things IREM KC

February 2026

Welcome to the monthly [IREM KC Insider Newsletter](#)! As a valued member of IREM KC, you will receive this e-newsletter the second Thursday of every month. Learn about updates from the board, new member benefits, upcoming events, and other ways to get involved. Read on to learn more!

February Member Luncheon

February Member Luncheon

Feb. 19 | Noon

Register at iremkc.org

Caleb Rogers
The Mental Sensei

Join us for the February Member Luncheon on Thursday, February 19 at Milburn Country Club! Enjoy a buffet lunch and a presentation.

High-performing leaders don't fail because they lack intelligence or information—they fail because pressure changes how decisions are made.

In this keynote, Caleb Rogers reveals why hesitation happens, how internal decision patterns get stuck, and what separates leaders who freeze from those who move decisively when it matters most.

Blending insights from elite combat sports, executive coaching, and performance psychology, this talk equips leaders with a practical framework to recognize hesitation, reset under pressure, and make clear, confident decisions without recklessness.

Attendees will leave with a clear framework for recognizing hesitation, resetting under pressure, making decisive moves without sacrificing judgment.

When: Thursday, February 19 | 11:30 am - Doors Open, Check-In & Networking, Lunch | 12:00 pm - Program

Where: Milburn Country Club, 7501 W 69th St. Overland Park, KS 66204

Early bird pricing ends Friday!

[Register](#)

Thank you to our sponsor



Property Manager Raffle Contest



As an IREM Property Manager member, you're already halfway to winning—your name is automatically entered into our monthly cash raffle! There's just one catch: **You must be present to win.**

Because our last few property manager winners weren't in the room, the pot has rolled over and grown to **\$350 cash**. Don't leave your luck on the table!

Read more about the Luncheon at the top of this email, or click below to register.

[Register for Luncheon](#)

Heart of the Team

KAPOW!

Heart of the
TEAM



POW!

Spotted: Someone being awesome. 🔍

We all know them. The person who fixes the printer without being asked. The teammate who stays on the line when you're stressed. The one who catches the tiny error before it becomes a big problem.

They don't do it for the applause, but we want to give it to them anyway!

- The office/team wouldn't be the same without [Name] because..."
- "I'll never forget the time [Name] helped me with..."
- If I had to describe [Name]'s impact in one word, it would be..."

Shout out an IREM member! Names and stories will be featured in next month's issue!

Nominate

January Luncheon Recap



Kicking off the year with industry insights!

We held our first member luncheon of 2026, led by our new president, Patrick Flynn, CPM®, of Curry Real Estate Services, AMO®. It was great to see so many returning and new faces as Patrick and members of the board provided key updates for the year ahead.

Our Programs Chair, Kevin Maughan, CPM®, of Newmark Zimmer, introduced our guest speaker, Chris Gutierrez, President of Kansas City SmartPort, Inc. and the Greater Kansas City Foreign Trade Zone.

Chris shared invaluable insights into Kansas City's role as a premier North American manufacturing and logistics hub. With SmartPort's expertise in industrial site selection and logistics, the 18-county KC region continues to lead the way in speed-to-market and economic growth.

Special thanks to Chris for an engaging presentation and to everyone who joined us for a great lunch and networking!



Get to Know IREM Breakfast - PMs Only (Industry Partners excluded)

PROPERTY MANAGERS ONLY



THUR. MARCH 5

Elevate your property management career over breakfast! ☕

Join us on Thursday, March 5, for an exclusive, informal morning session with our Board of Directors. Whether you're eyeing a CPM®, ARM®, or ACoM certification, or you're curious about how IREM scholarships can fund your professional development, this is the place to be.

When: Thursday, March 5 | 8:30 AM Doors Open | 9:00 AM Program

Where: Location details will be sent to registrants.

Who: Open to all Property Management professionals.

Note: This is a focused environment dedicated to PM growth; Industry Partner attendance is restricted for this event.

[Register](#)

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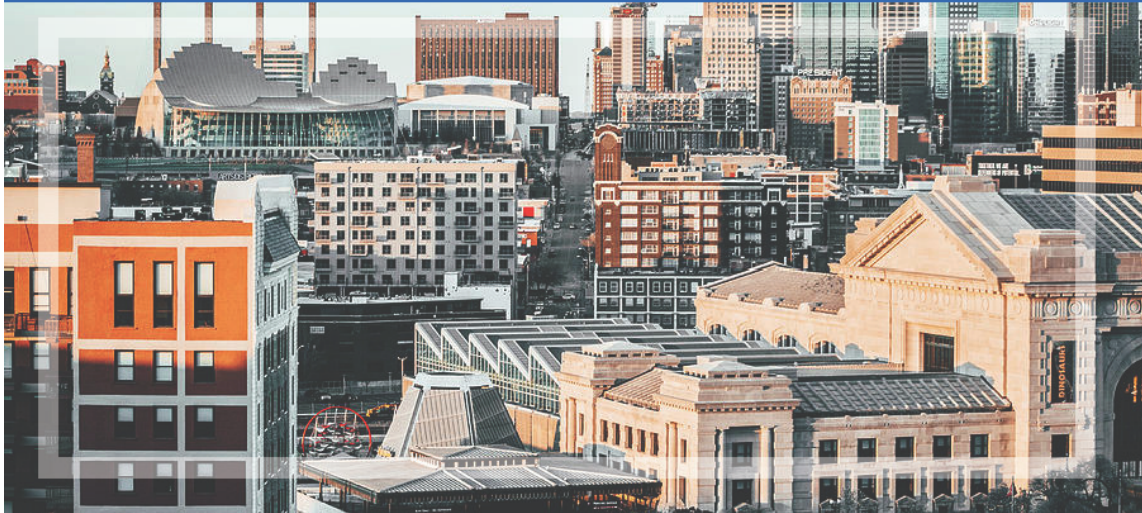
2026 UMKC Real Estate Symposium

2026 UMKC REAL ESTATE SYMPOSIUM

Friday, March 6, 2026

8:00am - 3:45 pm

Arrowhead Stadium
1 Arrowhead Dr
Kansas City, MO 64129



JOIN US -

- Up to **6 hours** of Missouri and/or Kansas **CE credit** for brokers and appraisers (pending approval)
- In-depth sessions on **Affordable Housing Trends** and **Data Center Development**
- **Experienced Developer Panelists** discuss current projects, capital markets, and regional growth
- Opportunities to **connect with peers** and industry experts

Advance your knowledge while earning your credits - at one of the most iconic venues in the Midwest.

**FOR MORE INFORMATION,
VISIT OUR WEBSITE:
[HTTPS://TINYURL.COM/UMKCREALESTATE2026](https://tinyurl.com/UMKCREALESTATE2026)**

Use Promo Code
LWREC10 at
checkout for a
**10% Special
Partner Discount**

UNIVERSITY OF MISSOURI-KANSAS CITY
DIRECT QUESTIONS TO WHITECENTER@UMKC.EDU

Our members are invited to register for this year's UMKC Real Estate Symposium on Friday, March 6 from 8:00 am - 3:45 pm at Arrowhead Stadium, with a special partner discount of 10% off the \$195 cost!

Symposium Highlights include:

- Up to 6 hours of Missouri and/or Kansas CE credit for brokers and appraisers (pending approval)
- Sessions on Affordable Housing Trends and Data Center Development
- Experienced Developer Panelists
- Opportunities to connect with peers and industry experts

In order to take advantage of the special partner discount of 10% off, enter **LWREC10** at checkout.

When: Friday, March 6 | 8:00 am - 3:45 pm

Where: Arrowhead Stadium

[Register](#)

March Social



 The Full Court Press

Join us at the legendary Kelly's Westport Inn for an afternoon of cold drinks, good company, and all the hoops talk you can handle.

When: Tuesday, March 10, 2026 | 3:00 PM – 6:00 PM

Where: Kelly's Westport Inn, 500 Westport Road, Kansas City, MO 64111

Vibe: Casual, competitive, and classic Kelly's.

[Register](#)

Thank you to our sponsors



CPM Capstone Course

CPM CAPSTONE

March 23-25 at Yarco

Register at irem.org

Level up your career in Kansas City!

The CPM® Capstone is one of the biggest milestones in your professional journey—why tackle it alone? Join us for an immersive, in-person Capstone Course this March.

We're flying in the incredible Nancy San Pedro, CPM® from Los Angeles to lead this session. Known for her expertise and high success rates, Nancy will provide the insights you need to master the final hurdles of your designation.

Why join us in person? Direct access to elite instruction. Networking with peers from across the region. A focused environment (with lunch provided!) to ensure you're exam-ready.

When: Monday, March 23 - Wednesday, March 25

Where: Yarco Property Management, 7920 Ward Pkwy, Kansas City, MO 64114

[Register](#)

Thank you to our sponsors



Scholarships Available

Thank you to all the Industry Partner who donated raffle items at the Holiday Party! Due to their generosity, we have replenished our education scholarship fund.

IREM KC is currently accepting Chapter Scholarship Applications. These scholarships can be applied to both in-person and online IREM courses. Learn more and find out how to apply by clicking the link below.

[Chapter Scholarship Application](#)

IREM[®]

INDUSTRY PARTNER



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PARTNERS ACHIEVING
CONSTRUCTION TOGETHER





Schindler



All Care Services, LLC

Benchmark Property Services

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BluSky Restoration Contractors

Clearview Building Services

Devine Janitorial Services LLC

Martz Bros Snow Management

McAnany Construction

Mid America Specialty Services

Modern Maintenance Inc.

MSC All Seasons, LLC

MTS Contracting, Inc.

Pink's Windows Kansas City

Epic Landscape Productions, L.C.

FSG

Global Response Team

Hi-Gene's Janitorial

JDi Concrete

JR & Co

Kansas Asphalt

KC Window Film

KONE Elevators

Landscape Workshop LLC

Lexington Plumbing

ProTect, LLC

Rainbow Restoration

Reliable Tree Service LLC

Servpro Team Bates/Hagan

True Moss Interior Landscapes

U-First Reconstruction

Veritiv Operating Company

WM (Waste Management)

Woodley Building Maintenance

Zipco Contracting

[2026 IP Brochure](#)

[Apply](#)



The tentative 2026 calendar is below.

2026 Calendar

Month	Date	Details	Location
JANUARY	15	Monthly Member Luncheon	Milburn
FEBRUARY	19	Monthly Member Luncheon	Milburn
MARCH	5	Get to Know IREM Breakfast – PMs Only	TBA
	10	Social Event	Kelly's Westport Inn
	23-25	Capstone Course	Yarco
	26	Service Project	TBA
APRIL	7-9	IREM PropertyCon	Austin, TX
	16	Monthly Member Luncheon	Milburn
	22	Royals Tailgate with BOMA KC	The K Stadium
MAY	7	KC Commercial Real Estate Expo with BOMA KC	Union Station
	21	Monthly Member Breakfast	Milburn
JUNE	1	Golf Tournament	Milburn
JULY	14, 15 (World Cup Semi-Finals) or 16 Tentative	Social – Pub Crawl	TBA
AUGUST	13	NextGen Focus (Reverse Expo)	Milburn
SEPTEMBER	17	Annual Meeting Luncheon	Milburn
	22-23	IREM Advocacy Impact Day	Washington D.C.
OCTOBER	15	Forecast Panel Luncheon	TBA
NOVEMBER	12	Service Project/Social	TBA
	15-18	IREM Leadership Forum	Chicago
	19	Monthly Member Luncheon	Milburn
DECEMBER	3 or 10	Holiday Party Luncheon	TBA

Questions? Contact Sharra!



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