



IREM KC Insider

NEWSLETTER

Your access to all things IREM KC
January 2026

Welcome to the monthly [IREM KC Insider Newsletter](#)! As a valued member of IREM KC, you will receive this e-newsletter the second Thursday of every month. Learn about updates from the board, new member benefits, upcoming events, and other ways to get involved. Read on to learn more!

January Member Luncheon

January Member Luncheon

Milburn Country Club
Thur. Jan. 15



Chris Gutierrez

President of Kansas City SmartPort, Inc.

Join us for the January Member Luncheon on Thursday, January 15 at Milburn Country Club! Enjoy a buffet lunch and a presentation by Chris Gutierrez, president of Kansas City SmartPort, Inc.

Chris Gutierrez is the President of Kansas City SmartPort, Inc., a non-profit economic development organization that works to attract industrial companies, such as manufacturing, distribution and warehouses, to the 18 county, two state Kansas City region. SmartPort is an affiliated group of the Kansas City Area Development Council (KCADC).

Chris is also the President of the Greater Kansas City Foreign Trade Zone, the grantee for the Foreign Trade Zone program in the KC region.

Chris has been active in logistics and international business for more than thirty years. He has worked in the public and private sector in economic development, international business and logistics.

About KC SmartPort: We make your Kansas City industrial site selection process seamless. Promoting the KC market's status as a leading North American manufacturing and logistics hub, KC SmartPort is the region's

industrial business attraction organization, representing 18-counties in Kansas and Missouri.

Access | We're your single point to navigate all aspects of industrial site selection in the KC region.

Expertise | As the authority of the KC industrial market, we provide deep knowledge on real estate opportunities, transportation, logistics, workforce, incentives and current industry insights.

Speed-to-Market | From existing building inventory to vertical-ready sites, the KC region is equipped to meet your timeline.

When: Thursday, January 15 | 11:30 am - Doors Open, Check-In & Networking, Lunch | 12:00 pm - Program

Where: Milburn Country Club, 7501 W 69th St. Overland Park, KS 66204

[Register](#)

Property Manager Raffle Contest



As an IREM Property Manager member, you're already halfway to winning—your name is automatically entered into our monthly cash raffle! There's just one catch: **You must be present to win.**

Because our last few property manager winners weren't in the room, the pot has rolled over and grown to **\$300 cash**. If the property manager winner isn't present next Thursday, the pot climbs even higher by another \$50. Don't leave your luck on the table!

Read more about the Luncheon at the top of this email, or click below to register.

[Register for Luncheon](#)

Holiday Party Luncheon Recap - In Case You Missed It!



What a fantastic Holiday Party Luncheon last month at Drexel Hall! 🎉

We had an incredible time celebrating the end of the year with delicious catering, a fun open bar, and great networking in midtown. Thank you to everyone who joined us!

We also celebrated a change in leadership:

A huge thank you to Outgoing President Tim Dennis, CPM® of CBRE for leading us through a truly fantastic year!

We look forward to 2026 under the guidance of Incoming President Patrick Flynn, CPM® of Curry Real Estate Services, who reminded us to "take our work seriously, but not ourselves too seriously"—great advice for the year ahead!

✨ Congratulations to our Award Winners! ✨

🏆 IREM Excellence Award: **Kelly Barton, CPM® of Kessinger Hunter**

🏆 Industry Partner of the Year: **Chris Staples of Schefers Roofing & Sheet Metal**

🏆 CPM® of the Year: **Melinda Sissel, CPM® of CBRE**

And thank you to all of our incredible Industry Partners who donated to our scholarship fund raffle! There were so many amazing gifts and so many lucky winners!

We can't wait to see you in 2026!

Photos by Jason Dailey <https://daileyimages.com/>

View all photos on our website through the link below.

Photo Gallery



February Member Luncheon

More details to come!

When: Thursday, February 19 | 11:30 am - Doors Open, Check-In & Networking, Lunch | 12:00 pm - Program

Where: Milburn Country Club, 7501 W 69th St. Overland Park, KS 66204

[Register](#)

Get to Know IREM Breakfast - PMs Only (Industry Partners excluded)



Members of our Board of Directors will be on hand to answer all of your questions about IREM certifications and scholarship opportunities during this

informal breakfast. All property managers are welcome to attend!

When: Thursday, March 5 | 8:30 am Doors Open, Check-In & Breakfast | 9:00 am Program

Where: To be shared with registrants closer to the date.

This event is exclusive to property management professionals only. Industry Partners are not allowed to attend.

[Register](#)

Upcoming Courses

We are hosting an in-person Capstone Course, March 23-25, 2026 at Yarco!

The CPM Capstone is a two-part final assessment:

Part 1: Management Plan Skills Assessment (MPSA)

MPSA Prep – a two-day classroom intensive to review concepts learned throughout your IREM education and is led by an IREM instructor.

MPSA Exam – a four-hour exam completed online with a live online proctor comprised of complex multiple choice, multi-select, and short answer questions.

The MPSA Exam assesses your ability to conduct several real-world analyses and make recommendations aligned with ownership goals using a variety of scenarios and property types, including office buildings, conventional apartments, and retail strip shopping centers.

The MPSA Exam must be taken within seven days after the MPSA Prep. To pass the exam, a score of 70% or better is needed. This exam is taken with a live online proctor (LOP). For more information about live online proctoring, [click here](#).

Upon registration, you will receive access to a wealth of resources in the IREM Learning platform, including the MPSA Prep Tutorial. The exam is open book – a hard copy or a PDF of IREM course materials may be referenced during the exam.

Part 2: CPM Certification Exam (CPMEXM)

The CPM Certification Exam is a four-hour, 150-question multiple-choice exam that tests your knowledge of property and asset management concepts based on the IREM curriculum and/or your own professional experience. The exam is open book – a hard copy or a PDF of IREM course materials may be referenced during the exam.

The CPM Exam must be taken within 30 days after the MPSA Prep. To pass the exam, a score of 70% or better is needed. This exam is taken with a live online proctor (LOP).

Upon registration, you will receive access to resources in the IREM Learning platform, including the CPM Exam Prep Tutorial. This tutorial reviews all major concepts tested and includes sample test questions to help you gauge your readiness.

Technical requirements

- Laptop computer, desktop computer, or tablet
- Reliable internet connection
- Built-in or external webcam
- Speaker to hear the class
- Microphone to speak to the class
- Ability to access a Zoom meeting

When: Monday, March 23 - Wednesday, March 25

Where: Yarco Property Management, 7920 Ward Pkwy, Kansas City, MO 64114

[Register](#)

Scholarships Available

Thank you to all the Industry Partner who donated raffle items at the Holiday Party! Due to their generosity, we have replenished our education scholarship fund.

IREM KC is currently accepting Chapter Scholarship Applications. These scholarships can be applied to both in-person and online IREM courses. Learn more and find out how to apply by clicking the link below.



We IREM KC's Industry Partners

It's Industry Partner Dues Renewal season at IREM KC!

If you have renewed at the **Premium** or **Champion** level, your complimentary event vouchers will be automatically added to your account once payment is processed.

Thank you for your continued partnership and support of the IREM KC community!

[2026 IP Brochure](#)

[Apply](#)



The tentative 2026 calendar is below.

2026 Calendar

Month	Date	Details	Location
JANUARY	15	Monthly Member Luncheon	Milburn
FEBRUARY	19	Monthly Member Luncheon	Milburn
MARCH	5	Get to Know IREM Breakfast – PMs Only	TBA
	10	Social Event	TBA
	23-25	Capstone Course	Yarco
	26	Service Project	TBA
APRIL	7-9	IREM PropertyCon	Austin, TX
	16	Monthly Member Luncheon	Milburn
	22	Royals Tailgate with BOMA KC	The K Stadium
MAY	7	KC Commercial Real Estate Expo with BOMA KC	Union Station
	21	Monthly Member Breakfast	Milburn
JUNE	15 or 22 Tentative	Golf Tournament	TBA
JULY	14, 15 (World Cup Semi-Finals) or 16 Tentative	Social – Pub Crawl	TBA
AUGUST	13	NextGen Focus (Reverse Expo)	Milburn
SEPTEMBER	17	Annual Meeting Luncheon	Milburn
	22-23	IREM Advocacy Impact Day	Washington D.C.
OCTOBER	15	Forecast Panel Luncheon	TBA
NOVEMBER	12	Service Project/Social	TBA
	15-18	IREM Leadership Forum	Chicago
	19	Monthly Member Luncheon	Milburn
DECEMBER	3 or 10	Holiday Party Luncheon	TBA

Please see our [EVENTS](#) page for details and registration: iremkc.org

Questions? Contact Sharra!



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